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March 11, 2022

## **National Price Increase: Residential Roofing Products**

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Dear Customers,

The rapidly rising costs in the United States have resulted in significant and immediate impacts on GAF's manufacturing and transportation costs. As a result, we will initiate a price increase of **8-10% on all roofing shingles and accessories effective with shipments starting April 11, 2022**. Given the continued challenging market environment, it may be necessary to implement an additional increase in the coming months.

We appreciate your ongoing support as we navigate these challenging circumstances.

If you have any questions, please contact your local GAF Territory Manager.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin  
Sr. Vice President, Sales  
Residential Roofing Systems

PCD1422



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April 6, 2022

## GAF Roof Coatings Freight Surcharge Announcement

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To Our Valued Partners,

We hope this communication finds you well. Due to the increased cost of freight across the US, please be advised that we must adjust our current Coatings Freight Program to the following:

<i>Order Size</i>	<i>Freight Rate / Surcharge</i>
Less than 4 pallets	Customer paid freight - <b>No Change</b>
4 pallets+	\$250 Freight Surcharge - <b>New</b>

This new Freight Policy will take effect April 11, 2022 regardless of order entry date. Please contact your local GAF Coatings TSR with any questions.

Best Regards,

Charlie Van Gelder  
VP, Coatings

Jon Wentworth  
Director of Sales, Coatings

PCD2022



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April 12, 2022

## **PRICING GUIDELINES Q3 & Q4 2022 AND SUPPLY CHAIN UPDATES**

TO: Customers of GAF Commercial Roofing – United States and Canada

Dear Friends:

The first quarter of 2022 proved to be another mercurial environment in our industry in terms of current and future state. The famous utterance from Donald Rumsfeld pointing to “known knows, known unknowns and unknown unknowns” seems appropriate at this time. We recognize how unsettling this environment can be and are dedicated to keeping you informed. The GAF Supply Chain and Procurement teams are among the best of the best and have proven themselves to be ahead of the curve during this crisis.

I am writing today to provide pricing guidance for the remainder of 2022 for GAF Commercial Roofing projects and to give an update regarding the raw material supply and cost outlook for 2022.

Continued strong demand for building materials has kept inventories for raw materials such as propylene (TPO resin), MDI (ISO), and Glass Mat (ISO, Gypsum boards and BUR felts) at historical lows. The costs for these materials are rising and the outlook for this year does not foresee any abatement of that inflation. Most contracts are not protected against rising indices for key feedstock commodities. Therefore, GAF has chosen to provide our customers with an educated “Not to Exceed” pricing. This pricing does not, however, guarantee supply. Given the on-going volatility of the global markets evident in the daily news cycle, a guaranteed supply contract is simply not feasible.

Please be advised of the following “Not to Exceed” Pricing Guidelines for GAF Commercial Roofing products. Escalators to Q2 2022 pricing by Product Category are as follows:

Product	Increase NOT TO EXCEED	
	Q3	Q4
TPO Membranes	+10%	+10%
PVC Membranes	+6%	+6%
TPO & PVC Accessories	+5%	+5%
Polyiso Insulation	+7%	+7%
Asphaltic Products	+10%	+3%
Adhesives & Sealants	+5%	+5%
Metal Termination Bars	+20%	+10%
Fasteners/Plates	+10%/+5%	+10%/+5%

PCD2122



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All of us at GAF extend our sincere desire to assist you in every way that we can. Please stay in touch with your GAF rep, Territory Manager, RSD or Vice President. And, of course, feel free to reach out to me with any questions.

With my very best regards, and a deep hope for peace for the people of the Ukraine.

With my best,

A handwritten signature in black ink, appearing to read "Alma", with a long, sweeping horizontal stroke extending to the right.

Alma Garnett  
Sr. Vice President, Sales  
Commercial Roofing Systems

OWENS CORNING SALES, LLC  
ONE OWENS CORNING PARKWAY  
TOLEDO, OHIO 43659



March 14, 2022

**Subject: Residential Roofing Price Increase**

Dear Owens Corning Residential Roofing Customer:

Due to rising costs, Owens Corning Sales, LLC is announcing a price increase of **8 to 10 percent** on all shingle and Owens Corning branded roofing accessory products, along with the RhinoRoof® & Titanium® branded products, effective **April 11, 2022**.

This increase will apply to all shipments on or after April 11, 2022, regardless of order entry date. As this date approaches, we will communicate specific increase amounts by product.

Thank you for your business and continued support of Owens Corning. Please contact your Area Sales Manager with any questions.

Regards,

A handwritten signature in black ink that reads "Custer Livermore III".

Custer Livermore  
VP, Sales

# Bulletin

March 11, 2022

Dear CertainTeed Residential Roofing Customers:

## **U.S. Residential Roofing Products Price Increase:**

**Effective April 11, 2022**

Due to the continued volatility in the market for raw materials used in the manufacturing of asphalt shingles, CertainTeed will increase prices for residential roofing shingles and accessory products by up to 10%, effective as of April 11, 2022.

While there is continued speculation in the marketplace, our data shows that we can expect to see the current trends in raw materials to continue for the foreseeable future. All of our raw materials are being affected but some most impacted are oil derived materials such as asphalt, as well as energy and packaging.

All Orders shipped on or after April 11, 2022 will be invoiced at the new price, regardless of the order entry date. This increase will include all shipments. We will provide you with specific amounts by product as we get closer to this date.

## **Transportation Surcharge Fee Increase on all Residential and Commercial Product Deliveries**

Transportation expenses associated with delivering roofing products continues to increase. We will increase our Transportation Surcharge to \$250 per truckload. This change in surcharge replaces all previously announced surcharges.

Your CertainTeed Regional Manager and Territory Manager will assist in answering specific questions regarding these increases.

We appreciate your continued support of CertainTeed Residential Roofing Products.

Sincerely,



Doug Pietrick  
Vice President, Sales  
CertainTeed Exterior Products

***Please distribute this notification to all of the appropriate people in your company.***



March 7, 2022

TO: TAMKO CUSTOMERS

FROM: Alex Hines, Vice President Sales/Marketing *Alex Hines*

RE: BULLETIN – Price Increase – Effective April 4, 2022

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Russia's invasion of Ukraine has significantly driven up prices of oil-related commodities such as crude oil, natural gas, and fuel. Sanctions imposed on Russian financial and energy markets also have disrupted domestic U.S. energy markets. These events have resulted in increased raw material costs for many building materials and, in particular, for asphalt roofing. Oil prices increased over 30% just during February to levels not seen in more than a decade. As the conflict in Ukraine escalates further with little prospect for peaceful resolution any time soon, energy prices look to remain elevated and perhaps rise even further in the months ahead.

In light of the increased costs of oil-related raw materials used in asphalt roofing, TAMKO Building Products will be implementing a general price increase of 8–12% on all Residential Roofing and Waterproofing Products, including New Construction and Multi-Family, with shipments effective Monday, April 4, 2022.

TAMKO reserves the right to implement additional price increases, modify job quotes and other existing price adjustments, adjust increase percentage for regional variances in new construction and multi-family pricing, and/or accelerate implementation of this price increase in advance of the general price increase of Monday, April 4, 2022.

All orders shipped on or after Monday, April 4, 2022, will be invoiced at the new prices, regardless of order entry date.

Despite today's unpredictable economic environment, TAMKO stands committed to providing quality products and great service to all our valued customers.

Should you have any questions, please contact your TAMKO Account Representative.

As always, thank you for your continued support of TAMKO Building Products.

ah/bb  
Bulletin. Price Increase Monday, April 4, 2022



**TO: All IKO Customers – USA**

**DATE: March 14, 2022**

**RE: Price Increase – April 11, 2022**

Due to the continued increase in costs associated with raw materials and freight, IKO will be implementing a price increase of 10% - 12% for residential roofing products and accessories effective with shipments on and after April 11, 2022.

IKO will also be increasing the Freight Surcharge on all residential products:

- Standard trucks (flatbed or van shipments of maximum 50,000 lbs.): \$300
- Standard trucks (flatbed or van shipments of maximum 50,000 lbs.): \$350 – Florida Only
- Maxi and Tri-axle trucks (flatbed or van shipments greater than 50,000 lbs. & maximum 70,000 lbs.): \$420
- B-Train and Quad-axle trucks (flatbed shipments greater than 70,000 lbs. & maximum 90,000 lbs.): \$540

Orders will not be price protected and pricing is based upon time of shipment.

IKO reserves the right to implement additional price increases, modify job quotes and other existing price adjustments or accelerate implementation of this price increase in advance of this announced price increase of Monday April 11, 2022.

If you have any questions concerning this announcement, please contact your local IKOTerritory Sales Representative.

Thank you for your continued support of IKO.

Scott Campbell  
Vice President of Sales – US West

Kevin Earnest  
Vice President of Sales – US East



March 14, 2022

To Malarkey Roofing Products United States & Canadian Customers:

Malarkey Roofing Products® is announcing a price increase of up to 12% on all Residential and Commercial Roofing Products. This increase will go into effect for all United States and Canadian customers on Monday April 18, 2022. Malarkey reserves the right to raise the announced percentage increase on individual products prior to the effective date.

Our forward forecasting is that raw material, transportation, and manufacturing costs coupled with uncertain supply issues may necessitate future and increases throughout 2022.

Our field representatives and regional management will be working with you prior to the increase for pricing adjustments for your territory.

Orders shipped on or after April 18, 2022, will be invoiced at the new price regardless of order date.

Thank you for your continued support of Malarkey Roofing Products.



Rich Robbins  
Vice President | Sales & Marketing



## Roof Shingle and Underlayment Products Price Increase Announcement April 11<sup>th</sup>, 2022

March 11<sup>th</sup>, 2022

Greetings Valued Customers,

Due to the volatility with oil and asphalt related products, resulting in continuing raw material and supply chain cost increases, Atlas is announcing a 10% to 12% price increase for all shingles, ventilation, and underlayment products, effective April 11, 2022.

The price increase will apply to all shipments on or after April 11, 2022, regardless of order placement date. Your Atlas sales representative will communicate the exact amounts by product prior to April 11.

Please be prepared as costs are expected to continue to rise over the next several weeks and months. If you have any questions, please contact your Atlas sales representative.

Sincerely,

Stanley J. Bastek  
Vice President of Sales & Marketing  
Shingles & Underlayments



**March 31, 2022**

**To: Versico Independent Sales Representatives, Distributors, and Authorized Contractors**

**Re: Price and Freight Increase**

**Price Increase:**

Ongoing global supply challenges, along with strong demand for primary raw materials, continue to drive rising costs for the commercial roofing industry. Surging crude prices and geopolitical uncertainties have added to these challenges. We are continuing to work closely with our supply partners to mitigate these impacts while ensuring an adequate flow of raw materials. Achieving both is very challenging in current market conditions.

The following price increase will be implemented to address ongoing cost pressures. Updated membrane and polyiso price lists will be distributed by Wednesday, April 6, 2022. An updated accessory price book will be distributed by Friday, April 29, 2022.

All resulting published prices will be valid for shipments through Q2 2022.

All orders will continue to be invoiced at the price that is valid at the time of shipment, regardless of the date the order was placed.

<b>Product</b>	<b>Increase</b>	<b>Effective Date</b>
EPDM Membranes	10%	May 2, 2022
TPO & PVC Membranes	6%	May 2, 2022
Polyiso Insulation	5%	May 2, 2022
Base Sheets	Up to 25%	<b>June 1, 2022</b>
Fastening & Termination Bars	Up to 25%	<b>June 1, 2022</b>
Select Adhesives & Membrane Cleaners	Up to 10%	<b>June 1, 2022</b>
All Other Products & Accessories	Up to 5%	<b>June 1, 2022</b>

**Freight Surcharge:**

Securing freight services to reliably meet customers' delivery expectations remains a challenge due to carrier capacity constraints. The costs associated with these efforts continue to rise, which requires us to increase our freight surcharge on all shipments beginning May 2, 2022, regardless of order date:

**Less than/equal to 100 miles    \$400 + Fuel Surcharge**  
**Greater than 100 miles        \$500 + Fuel Surcharge**

**May 12, 2022**

**To: Versico Independent Sales Representatives and Distributors**

**Re: DuraStorm VSH™ Cover Board Pricing Update**

Effective with shipments on and after July 15, 2022, DuraStorm VSH products will be increasing by \$3.00 per square.

DuraStorm VSH Cover Board						
Product Code	Description	Size	Truckload Quantity	Region 1 Pricing (square)	Region 2 Pricing (square)	Region 3 Pricing (square)
333328	½" DuraStorm VSH 4x8 (960 FT²/PAL)	4' x 8'	23 units (690 pcs) – 22,090 ft²	\$67.00	\$70.62	\$75.15

**Region 1:** DC, DE, IA, MD, NE, NJ, NY, PA, IL, VA, MN, WV, OH, CT, MO, NC, IN, RI, KS, MA, WI, NH, MI, VT, ME, OK, KY, TN, MS, AL, AR, GA, SC, ND, SD, CO, NM, TX

**Region 2:** FL

**Region 3:** MT, UT, AZ, ID, NV, OR, WA, CA

Fuel surcharge rate = Less than 100 miles, \$100; greater than 100 miles, \$200

Freight surcharge: Less than 100 miles, \$400; greater than 100 miles, \$500

Less-than-truckload unit vacancy rates:

- Region 1: \$88.04 per unit
- Region 2: \$127.17 per unit
- Region 3: \$170.65 per unit

If you have any questions, please contact your Regional Sales Manager.

Thank you for your continued support.

Sincerely,



Eric Anderson  
Pricing Manager

March 31, 2022

**To: WeatherBond Roofing Systems' Independent Sales Representatives, Distributors, and Recognized Contractors**

**Re: Price and Freight Increase**

**Price Increase:**

Ongoing global supply challenges, along with strong demand for primary raw materials, continue to drive rising costs for the commercial roofing industry. Surging crude prices and geopolitical uncertainties have added to these challenges. We are continuing to work closely with our supply partners to mitigate these impacts while ensuring an adequate flow of raw materials. Achieving both is very challenging in current market conditions.

The following price increase will be implemented to address ongoing cost pressures. Updated membrane and polyiso price lists will be distributed by Wednesday, April 6, 2022. An updated accessory price book will be distributed by Friday, April 29, 2022.

All resulting published prices will be valid for shipments through Q2 2022.

All orders will continue to be invoiced at the price that is valid at the time of shipment, regardless of the date the order was placed.

Product	Increase	Effective Date
EPDM Membranes	10%	May 2, 2022
TPO & PVC Membranes	6%	May 2, 2022
Polyiso Insulation	5%	May 2, 2022
Base Sheets	Up to 25%	<b>June 1, 2022</b>
Fastening & Termination Bars	Up to 25%	<b>June 1, 2022</b>
Select Adhesives & Membrane Cleaners	Up to 10%	<b>June 1, 2022</b>
All Other Products & Accessories	Up to 5%	<b>June 1, 2022</b>

**Freight Surcharge:**

Securing freight services to reliably meet customers' delivery expectations remains a challenge due to carrier capacity constraints. The costs associated with these efforts continue to rise, which requires us to increase our freight surcharge on all shipments beginning May 2, 2022, regardless of order date:

**Less than/equal to 100 miles      \$400 + Fuel Surcharge**  
**Greater than 100 miles            \$500 + Fuel Surcharge**



**WEATHERBOND**  
ROOFING SYSTEMS

P.O. Box 251 | Plainfield, PA 17081 | 866.471.5125 | FAX: 717.960.4034 | [www.weatherbondroofing.com](http://www.weatherbondroofing.com)

Single-Ply Simplified



March 31, 2022

To: Carlisle SynTec Systems' Manufacturer's Representatives, Distributors, and Authorized Applicators - US  
Re: Price and Freight Increase

**Price Increase:**

Ongoing global supply challenges, along with strong demand for primary raw materials, continue to drive rising costs for the commercial roofing industry. Surging crude prices and geopolitical uncertainties have added to these challenges. We are continuing to work closely with our supply partners to mitigate these impacts while ensuring an adequate flow of raw materials. Achieving both is very challenging in current market conditions.

The following price increase will be implemented to address ongoing cost pressures. Updated membrane and polyiso price lists will be distributed by Wednesday, April 6, 2022. An updated accessory price book will be distributed by Friday, April 29, 2022.

All resulting published prices will be valid for shipments through Q2 2022.

All orders will continue to be invoiced at the price that is valid at the time of shipment, regardless of the date the order was placed.

Product	Increase	Effective Date
EPDM Membranes	10%	May 2, 2022
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Select Adhesives & Membrane Cleaners	Up to 10%	<b>June 1, 2022</b>
All Other Products & Accessories	Up to 5%	<b>June 1, 2022</b>

**Freight Surcharge:**

Securing freight services to reliably meet customers' delivery expectations remains a challenge due to carrier capacity constraints. The costs associated with these efforts continue to rise, which requires us to increase our freight surcharge on all shipments beginning May 2, 2022, regardless of order date:

**Less than/equal to 100 miles    \$400 + Fuel Surcharge**  
**Greater than 100 miles         \$500 + Fuel Surcharge**

Our fuel surcharge policy remains unchanged and will continue to be indexed to the national average price of diesel. The fuel surcharge schedule and policy are included with this announcement for reference.

We appreciate your continued support of Carlisle SynTec Systems. If you have any questions regarding this announcement, please contact your Regional Sales Manager.

Sincerely,

Joe Stassi – Vice President, Commercial Roofing



May 12, 2022

To: Carlisle Manufacturers' Representatives and Distributors - US

Re: EcoStorm VSH™ Cover Board Pricing Update

Effective with shipments on and after July 15, 2022, EcoStorm VSH products will be increasing by \$3.00 per square.

EcoStorm VSH Cover Board						
Product Code	Description	Size	Truckload Quantity	Region 1 Pricing (square)	Region 2 Pricing (square)	Region 3 Pricing (square)
333300	½" EcoStorm VSH 4x8 (960 FT²/PAL)	4' x 8'	23 units (690 pcs) – 22,090 ft²	\$67.00	\$70.62	\$75.15

**Region 1:** DC, DE, IA, MD, NE, NJ, NY, PA, IL, VA, MN, WV, OH, CT, MO, NC, IN, RI, KS, MA, WI, NH, MI, VT, ME, OK, KY, TN, MS, AL, AR, GA, SC, ND, SD, CO, NM, TX

**Region 2:** FL

**Region 3:** MT, UT, AZ, ID, NV, OR, WA, CA

Fuel surcharge rate = Less than 100 miles, \$100; greater than 100 miles, \$200

Freight surcharge: Less than 100 miles, \$400; greater than 100 miles, \$500

Less-than-truckload unit vacancy rates:

- Region 1: \$88.04 per unit
- Region 2: \$127.17 per unit
- Region 3: \$170.65 per unit

If you have any questions, please contact your Regional Sales Manager.

Thank you for your continued support.

Sincerely,

Garret Piper  
Pricing Manager

# FIRESTONE BUILDING PRODUCTS ANNOUNCEMENT



## Price Announcement

**TO: FSBP U.S. Valued Customers**

The commercial roofing industry continues to see rising costs of doing business due to strong demand for raw materials, ongoing supply chain challenges, rising freight costs, and geopolitical tensions. These market conditions are affecting suppliers and businesses across the globe. We are continually working with our suppliers and monitoring the market to provide the most accurate forecast possible.

As a result, Firestone Building Products will implement the following price increases effective on all orders shipping on or after May 12, 2022:

PVC	
Smooth	Up to 8%
Fleeceback	Up to 6%
KEE	Up to 15%

ISO	
ISO	Up to 7%

As a reminder, all Firestone Building Products pricing will be firm 30 days prior to the date of shipment. The only exceptions are as follows:

- Any announced vendor surcharges will be passed along with their market announcements
- Metal will be priced at the time of shipment

If you have any questions regarding this new price adjustment, contact your local [Firestone Sales Representative](#) or Regional Business Manager.

Thank you for your continued support of Firestone Building Products.

Sincerely,

Jeff Boecker  
Pricing Director  
Firestone Building Products



**Bulletin Number:** P22-003

**Date:** April 25, 2022

**Distribution:** Roofing Systems Customers

**Effective:** June 1, 2022

Page 1 of 2

## Price Increase on JM Products

As a result of continued cost increases on raw materials and supply challenges, Johns Manville is announcing a June 1, 2022, price increase on all commercial roofing products.

Effective June 1, 2022, JM will implement the following price increases:	
TPO Membrane and PVC Membrane	6%
EPDM Membrane – 60NR, 60R, 90NR	10%
EPDM Membrane – 45NR	15%
SBS and APP	5%
BUR	8%
Polyiso (flat and tapered)	5%
Polyiso (coverboard)	+\$3/SQ
JM DensDeck Coverboards	+\$3/SQ
JM DEXcell Coverboards	+\$4/SQ
JM Securock CB ½" and thinner	+\$3/SQ
JM Securock CB 5/8"	+\$4/SQ
Metal and Plastic Plates	7%
Fasteners	5%
70000179 – Single Ply Termination Bar 50/TB	30%
90002007 and 90002008 – RetroPlus ½"	10% - Canada 5% - U.S.
Expand-O-Flash®	6%
Expand-O-Gard®	6%
Expand-O-Flash® EJ/WC	4%
All Other Products and Accessories	5%

The price increase will apply to all orders shipped on or after June 1, 2022, regardless of the date of ordering. Pre-existing quotes which were issued before April 22, 2022, will be honored but extensions or modifications will not be granted.

The following transportation related changes will also be implemented:

- Effective for shipments on or after June 1, 2022 transportation surcharges will increase to \$725 / truck. This increase is necessary due to driver shortages and significant cost increases.

Johns Manville reserves the right to limit quantities of product ordered if volumes deviate from historical patterns.



# PRICING BULLETIN

## Roofing Systems

717 17th St. Denver, CO 80202 (800) 922-5922

**Bulletin Number:** P22-003

**Date:** April 25, 2022

**Distribution:** Roofing Systems Customers

**Effective:** June 1, 2022

Page 2 of 2

Please note Johns Manville reserves the right to announce, change and implement new pricing at any time.

Please contact your Customer Service Advocate or Account Manager with any questions.

Thank you for your continued support of Johns Manville.

Sincerely,

Tesha Kroll  
Director, Commercial Services and SIOP  
Johns Manville Roofing Systems

**TO:** OMG Customers  
**FROM:** Monte Horst, VP Sales & Marketing  
**SUBJECT:** Price Increase  
**DATE:** May 16, 2022

OMG Roofing Products continues to experience inflation throughout our integrated supply chain. As a result of these rising input costs, OMG will implement a price increase, effective June 20, 2022, on the following products:

Product Category	Increase
Fasteners	5%
Metal Plates	10%
Plastic Plates	10%
Termination Bar	10%
ASAPs	15%
Masonry Anchors	20%
PowerGrip	4%
PipeGuard	7%

Any open orders containing the products above and shipping on or after June 20, 2022, will be invoiced at the new price. Your updated price book reflecting these changes accompanies this letter.

If you have any questions, please contact me, your OMG outside sales representative, or our OMG inside customer service team.

We appreciate your business and thank you for your continued support.